

July 1, 2014

Answers to questions regarding the Trailer Wrap RFP

1. Is there a required vinyl, the graphics need to be manufactured out of? We typically use the industries standard best wrap vinyl- 3M180cv3 with 3M8518 over laminate. There are many alternative brands of vinyl which can reduce cost but it is our recommendation the use of 3M180cv3 due to their almost impeccable track record in the industry

Answer: The vinyl must meet the requirements described in 5.12 of the RFP and the material to be used must be clearly identified by the bidder. The NHSLC would prefer the most commonly accepted vinyl with a proven history of industry success. The product to be used must be submitted with specifications and evidence of serviceability.

2. The trailers will need to be wrapped even though the art shows a white background? We can manufacture spot graphics and since trailers are painted white, only the areas (Logo +Selection+ Value + Tax+ Glasses) will be covered on the trailer and the remaining area will stay white paint with rivets. The only difference would be the aluminum rivets would be exposed in the areas not covered by the spot graphics. If spot graphics were used this would lower the cost.

Answer: The vendor must submit examples and pricing for both types of applications.